

Submitted to:

Coronado East San Diego County Escondido Fallbrook
North San Diego County San Diego Pacific Southwest
OFFICE-RETAIL-IND (For Sale) Listing Input Form (Page 1)

TYP PROPERTY TYPE 19

LISTING # TRANSACTION # (R) = Required Information

LO LIST OFFICE # LIST OFFICE NAME LIST OFFICE PHONE
LA LIST AGENT # LIST AGENT NAME LAST NAME NN NICKNAME LIST AGENT PHONE
HSN ADDRESS # STR STREET NAME MCP MAP CODE PAGE MCC MAP CODE COLUMN MCR MAP CODE ROW
COU COUNTY CIT CITY STE STATE ZIP ZIP CODE
LP LIST PRICE \$ UNT # OF UNITS PLN PRESENT LOANS \$ DPM DOWN PMT (DP) \$ COP EXTRA COPIES (100, 200, 300, 400, 500)
LD LIST DATE (MM/DD/YY) PSF PRICE/SQ.FT. \$ GE GROSS EQUITY ASF ASSUMABLE FINANCING
XD EXPIRE DATE (MM/DD/YY)
HAV HAVE
MWT MOTIVE/WANT

Table with columns: Unit #, Monthly Rent, Size, Lease Expires, and various OVG (Overage), CAM (Common Area Maint.), OTI (Other Income), OCY (Occupancy %), AVI (Assessed Value Imp %) categories.

FINANCIAL ANALYSIS: FYF FYT EXPENSES:
Actual: Projected: Actual: Projected:
GSI GROSS SCHEDULED INCOME PGS GROSS SCHEDULED INCOME ATX TAXES PTX TAXES
AOI + OTHER INCOME POI + OTHER INCOME AFL INS F&L PFI INS F&L
AVC - VACANCY & CREDIT LOSS PVC - VACANCY & CREDIT LOSS AGL GAS & ELEC. PG GAS & ELEC.
AGI GROSS OPER. INCOME PGI GROSS OPER. INCOME AWS WATER & SEWER PWS WATER & SEWER
AEX - OPER. EXPENSES PEX - OPER. EXPENSES ATR TRASH PTR TRASH
NOI NET OPER. INCOME PNI NET OPER. INCOME ASU SUPPLIES PSU SUPPLIES
API - TOTAL ANNUAL P&I PMT PPI - TOTAL ANNUAL P&I PMT AMA MAINT. PMA MAINT.
ACF CASH FLOW PRE-TAX PCF CASH FLOW PRE-TAX APC PEST CONTROL PPC PEST CONTROL
CAP CAP RATE (NOI/LP) PCR CAP RATE (NOI/LP) ALI LICENSE PLI LICENSE
ACO CASH ON CASH/PRE-TAX (CF + EQ) PCO CASH ON CASH/PRE-TAX (CF + EQ) AGA GARDENER PGA GARDENER
GM GROSS MULTIPLIER (LP + GSI) PGM GROSS MULTIPLIER (LP + GSI) AMG MANAGER PMG MANAGER
APM PROP. MGT. PPM PROP. MGT.
AOE OTHER POE OTHER
ATE TOTAL PTE TOTAL

FINANCING (To be verified at time of contract)

Table with columns: 1ST, 2ND, BAL (1st \$ Balance, 2nd \$ Balance, BLN \$ Balance), 1PI, 2PI, BPI (1st \$ P & I, 2nd \$ P & I, BLN \$ P & I), 1PC, 2PC, BPC (1st INT %, 2nd INT %, BLN INT %), 1AS, 2AS, BAS (1st ASSUMABLE (Y/N), 2nd ASSUMABLE (Y/N), BLN ASSUMABLE (Y/N)), 1BL, 2BL, BBL (1st BALLOON, 2nd BALLOON, BLN BALLOON), 1YR, 2YR, BYR (1st MM/YY DUE, 2nd MM/YY DUE, BLN MM/YY DUE)



LISTING # \_\_\_\_\_ TRANSACTION # \_\_\_\_\_ (R) = Required Information

CPD \_\_\_\_\_ ZON \_\_\_\_\_ LTZ \_\_\_\_\_ LTS \_\_\_\_\_ ACR \_\_\_\_\_ BLD \_\_\_\_\_
CARS PER DAY ZONING APX. LOT SIZE APX. LOT SQ.FT. APX. # OF ACRES # BUILDINGS
STO \_\_\_\_\_ SQF \_\_\_\_\_ AGE \_\_\_\_\_ CHT \_\_\_\_\_ DHT \_\_\_\_\_ TDR \_\_\_\_\_ RR \_\_\_\_\_
# OF STORIES SQ.FT. OF IMPROVEMENTS APX. AGE CEILING HEIGHT DOCK HEIGHT TRUCK DOORS RAILROAD
CSP \_\_\_\_\_ AMP \_\_\_\_\_ VOL \_\_\_\_\_ PHA \_\_\_\_\_
CLEAR SPAN AMPS VOLTS PHASE
APN \_\_\_\_\_ SPH \_\_\_\_\_ CSO \_\_\_\_\_
APN SHOW PHONE (R) COMM. TO SELLING OFFICE

R01 REMARKS LINE 1
R02 REMARKS LINE 2
R03 REMARKS LINE 3
R04 REMARKS LINE 4
R05 REMARKS LINE 5
R06 REMARKS LINE 6
R07 REMARKS LINE 7
R08 REMARKS LINE 8
R09 REMARKS LINE 9
R10 REMARKS LINE 10
R11 REMARKS LINE 11
R12 REMARKS LINE 12
R13 REMARKS LINE 13
R14 REMARKS LINE 14
R15 REMARKS LINE 15
R16 REMARKS LINE 16
R17 REMARKS LINE 17
R18 REMARKS LINE 18
R19 REMARKS LINE 19
R20 REMARKS LINE 20

(R) COB COMMISSION TO BUYERS BROKER
A. YES
B. CALL LISTING OFFICE
C. NONE

CL COOLING
A. CENTRAL FORCED AIR GAS
B. CENTRAL FORCED AIR ELEC
C. WALL/WINDOW
D. HEAT PUMP
E. EVAPORATIVE COOLER
F. NONE
G. OTHER
H. REMARKS

CNS CONSTRUCTION
A. STEEL
B. CONCRETE
C. CONCRETE TILTUP
D. GLASS
E. FRAME
F. STUCCO
G. STONE
H. BRICK
I. BLOCK
J. OTHER
K. REMARKS

EF EXISTING FINANCING
A. CONVENTIONAL
B. FHA
C. VA
D. STATE VETERAN
E. FIXED RATE
F. ARM
G. GPM
H. AITD
I. LAND CONTRACT
M. PRIVATE
N. OTHER
O. CLEAR
P. REMARKS

FLS FLOORS
A. SLAB
B. WOOD
C. OTHER
D. REMARKS

FLZ FLOOD ZONE
A. KNOWN HAZARD
B. HAZARD UNKNOWN
C. REMARKS

GHZ GEO HAZARD ZONE
A. KNOWN HAZARD
B. HAZARD UNKNOWN
C. REMARKS

HT HEAT
A. CENTRAL FORCED AIR GAS
B. CENTRAL FORCED AIR ELEC
C. RADIANT
D. WALL
E. HEAT PUMP
F. BASEBOARD
G. FLOOR FURNACE
H. OTHER
I. REMARKS

LCA LOCATION
A. CORNER
B. INDUSTRIAL PARK
C. BUSINESS PARK
D. NEIGHBORHOOD SHOPPING CENTER
E. REGIONAL SHOPPING CENTER
F. STRIP CENTER
G. FREE STANDING
H. REMARKS

LSZ LOT SIZE
A. 0.25 ACRE OR LESS
B. 0.25 + THROUGH 0.50 ACRE
C. 0.50 + THROUGH 0.75 ACRE
D. 0.75 + THROUGH 1.50 ACRES
E. 1.50 + THROUGH 2.50 ACRES
F. 2.50 + THROUGH 5.00 ACRES
G. 5.00 + THROUGH 10.0 ACRES
H. 10.0 + THROUGH 20.0 ACRES
I. ABOVE 20 ACRES/SEE REMARKS

(R) LTP LISTING TYPE
A. EXCLUSIVE RIGHT
B. EXCLUSIVE AGENCY
C. OPEN LISTING
D. PROBATE

(R) PHO PHOTO CODE
A. 1 PHOTO TO BE TAKEN
B. SUPPLEMENT PHOTO TO BE TAKEN
C. NO PHOTO REQUESTED
D. 1 PHOTO SUBMITTED
E. 1 SKETCH/PLAT SUBMITTED
F. SPEC INSTRUCTIONS/WRITE OR CALL BRD

PKG PARKING
A. METERED
B. PUBLIC
C. PRIVATE
D. ON SITE
E. STREET
F. UNDERGROUND
G. OTHER
H. REMARKS

RF ROOF
A. SHAKE
B. WOOD SHINGLE
C. COMPOSITION SHINGLE
D. TAR & GRAVEL
E. ROCK
F. TILE
G. OTHER
H. REMARKS

SFI SOURCE OF FINANCIAL INFO
A. TAX RETURN
B. ACCOUNTANT
C. OWNER
D. LIMITED INFO
E. OTHER
F. REMARKS

SHW SHOW
A. CALL LISTING OFFICE
B. KEY IN LISTING OFFICE
C. APPT WITH OCCUPANT
D. APPT WITH LISTING OFFICE
E. GATE PASS
F. CALL FIRST
G. WITH ACCEPTED OFFER
H. REMARKS

SLI SALE INCLUDES
A. BUILDING
B. LAND
C. EQUIPMENT
D. INVENTORY
E. LEASES
F. LICENSES/PERMITS
G. OTHER
H. REMARKS

SPL SPECIAL
A. TERMITE CERTIFICATE
B. SELLERS ARE RE LICENSEES
C. COURT APPROVED SALE
D. ASSESSMENTS/LIENS
E. HOME OWNERS WARRANTY
F. LOCAL TRANSFER TAX
G. CITY TRANSFER TAX
H. OTHER TAXES
I. BUILDING REPORT
J. CITY REPORT
K. ENERGY RETROFIT
L. EXCLUDED ITEMS
M. LAND LEASE
N. SERVICE CONTRACTS
O. RENT CONTROL
P. HIGHWAY FRONTAGE
Q. FREEWAY ACCESS
R. RR SPURS
V. NONE
W. OTHER
X. REMARKS

SSF SOURCE OF SQ FT
A. TAX RECORD
B. OWNER
C. PLANS
D. TAPED
E. BUYER TO VERIFY
F. OTHER
G. REMARKS

STY STORIES
A. 1 STORY
B. 2 STORIES
C. 3 STORIES
D. 4 OR MORE STORIES
E. BI LEVEL
F. TRI LEVEL

(R) TPP TYPE OF PROPERTY
A. OFFICE
B. RETAIL
C. LIGHT MFG
D. HEAVY MFG
E. RECREATION
F. WAREHOUSE
G. MIXED USAGE
H. OTHER
I. REMARKS

TRM TERMS
A. CTNL
C. CTEL
D. OWNER MAY CARRY 1ST
E. OWNER MAY CARRY 2ND
F. ASSUMABLE 1ST
G. ASSUMABLE 2ND
H. ASSUMABLE OTHER
I. FHA
J. VA
K. STATE VETERAN
L. AITD
M. LEASE OPTION
N. EXCHANGE UP
O. EXCHANGE DOWN
P. LAND CONTRACT
Q. SUBMIT
R. USE EXISTING LENDER
V. CASH
W. OTHER
X. REMARKS

