

FREE TO TRICO MEMBERS

SUCCESSFULLY SELLING



LUNCH  LEARN

WHAT YOU'LL LEARN:

- HUD Home Overview
- Who Can Buy and Sell HUD Homes?
- Benefits of Buying HUD Homes
- NAID & Broker Registration
- Bidding and Submitting Offers
- Sales Contracts – Back-up Bids
- Buyer Select Program (BSP) & EMD Instructions
- Advertising HUD Homes

ABOUT THE INSTRUCTORS

Mike and Justin Potier have been successfully listing and selling HUD Homes since 2011. They have performed countless educational outreach events throughout Los Angeles, Orange and Riverside Counties in California, mandated by HUD to educate the selling brokers and agents in the HUD sales process. These trainings include overall education on the HUD Home sale processes, online tutorial of the online bidding portal, and ongoing changes to the process.

David Jervis with Century 21 Jervis & Associates and Caroline Gim with Expert Real Estate and Investments



TRI-COUNTIES

12 PM – 2 PM

FREE TO MEMBERS

\$25 NON-MEMBERS

LUNCH IS PROVIDED

WALNUT

February 6

June 4

August 7

SEATING IS LIMITED!

REGISTER ONLINE

WWW.TRICOREALTORS.COM

OR CALL (909) 594-5992

NO-SHOW POLICY:

Registration for free classes/events allows TRICO to plan for resources, materials, and other needed items for our members. When members “no-show” without cancelling, they prevent other members from attending a desired class/event. To prevent this from happening in the future, failure to cancel within 48 hours of the first day of class / day of event will incur a \$20 CANCELLATION FEE.

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